

**WORK ORDER #2024-01**  
**TO MASTER SERVICES AGREEMENT, DATED June 24, 2022**

This Work Order is made and entered into this **1<sup>st</sup> day of January, 2024**, by and between **WATERFALL METROPOLITAN DISTRICT NO. 1**, (the “District”), and **GREENEARTH MIDWEST, LLC** (“Contractor”), collectively, the “Parties.” Unless otherwise defined herein, all capitalized terms shall have the meaning given to them in that certain Master Services Agreement between the District and Contractor, dated **June 24, 2022** (the “Agreement”).

1. Services. The Services to be provided by Contractor pursuant to the terms of the Agreement and this Work Order are set forth in **Exhibit A-1** attached hereto and further described as follows: **Waterfall 1 O&M: Snow Removal Services - January 2024-May 2024**.

2. Compensation. Contractor hereby agrees to perform such Services as set forth in Paragraph 1 to this Work Order and the District hereby agrees to pay Contractor for the satisfactory performance of the Services **on a time and materials basis, not to exceed a total cost of \$5,250.00**, as set forth in **Exhibit A-1** attached hereto. The District’s payment obligation set forth in this Paragraph 2 is subject to the annual appropriation of funds by the District, as set forth in Section 13 of the Agreement. The District has appropriated sufficient funds to compensate Contractor for Services rendered pursuant to this Work Order for the current fiscal year. Payment by the District for any Services rendered by Contractor in the subsequent fiscal year shall be subject to the District appropriating such funds for payment for the subsequent fiscal year.

3. Term. The term of this Work Order shall begin on the date set forth above, shall be effective as of such date regardless of the date of execution hereof, and shall terminate **May 31, 2024**.

4. Modification. This Work Order may not be amended, modified or changed, in whole or in part, except by a Change Order executed by the District and the Contractor. Any Change Order resulting in an increase in compensation shall be subject to the appropriation of funds by the District prior to the execution of a Change Order, as set forth in Section 13 of the Agreement.

5. Integrated Agreement. This Work Order has been issued pursuant to, and is hereby made a part of, the Agreement. The terms and conditions of the Agreement remain in full force and effect and shall apply to this Work Order and the Services performed hereunder.

IN WITNESS WHEREOF, the Parties have executed this Work Order as of the **1<sup>st</sup> day of January, 2024.**

**WATERFALL METROPOLITAN DISTRICT NO. 1:**

DocuSigned by:  
*Bryan Newby*  
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By: Bryan Newby

Its: District Manager

**GREENEARTH MIDWEST, LLC:**

DocuSigned by:  
*Brandon Jenkins*  
B5571EE9C93D433...

By: Brandon Jenkins

Its: General Manager

**EXHIBIT A-1 TO WORK ORDER #2024-01**  
**SCOPE OF SERVICES AND PAYMENT FOR SERVICES**



This **Snow & Ice Management Service Agreement** (the "Agreement") dated 8/28/23 by and between:

CUSTOMER  
Pinnacle Consulting Group, Inc

and

Landscape Service Provider  
GreenEarth MidWest, LLC  
1713 East Lincoln Ave  
Fort Collins CO 80524

constitutes the entire agreement between the aforementioned parties and includes the scope of service, guarantees, terms and conditions, pricing, and payment responsibilities for snow and ice management services provided at:

Waterfall Metro-Horstman PI and E  
15th Street  
Horstman Place &  
E 15th Street  
Loveland, CO 80537

**The scope of services provided under this Agreement shall include the services set forth below under the heading "Services."**

This Agreement takes effect **1/1/2024** (the "Commencement Date").

It will continue for an original term of 36 months following the Commencement Date. Thereafter, it shall automatically renew on a year-to-year basis and the service intervals shall repeat, unless either party gives written notice to the other of intention not to renew thirty (30) days prior to the end of any term. All renewals are subject to the general provisions and conditions of this Agreement. Snowplow, shoveling and/or salting service does not guarantee a slip free surface and injuries may occur despite the completion of the Services. GreenEarth MidWest, LLC ("Contractor") shall not be responsible or liable to Customer or its clients, guests, customers, employees, invitees or any other persons under any circumstances for injury or accident as a result of snow or ice conditions. Salt prices are subject to change throughout the season based on supply and demand.

The Services provided pursuant to this Agreement will be billed per time and materials per hour per employee at the rates set forth under "**Services**" below. All equipment and material is billed in addition to the snow labor rate. Mobilization/Travel time is billed in addition to time on site. Snowfall measurements shall be determined by the Certified Snowfall Totals provided by Skyview Weather, or other similar source approved by Contractor.

Contractor shall commence plowing operations (any accumulation) on all paved surfaces, roadways, parking lots, driveways and unobstructed parking areas. Unless specified,

Customer initials DJ



GreenEarth will begin snow services at a 2" trigger. Snow will be plowed and /or moved to designated areas as indicated on site maps and/or as described by the Customer. The Contractor will also clear snow from in front of trash dumpsters, mailboxes and hydrants to assure access for service companies. If hauling and or stockpiling is required, loaders will be activated to move excess accumulations at an additional charge.

Obstructed parking spaces where vehicles had not been removed prior to performance of Services may require additional trips to the site at off-hours to complete removal properly at an additional charge.

Services are provided to Medical Facilities and Schools as a priority.

#### **EXTERIOR ENVIRONMENT DESCRIPTION:**

Snow removal operations will continue until all removal is complete and the site is cleared and de-icing materials applied. This may entail additional site visits to be determined by Contractor. Excessive depths of snow accumulation will require specialized trucks and equipment and will also require numerous return trips to the site. Contractor will supply the additional manpower and equipment to accomplish this work. The additional site visits will be charged as per the attached pricing agreement. If hauling is required, Contractor will provide this service at an additional cost.

Contractors' use of all de-icing or melting agents set forth in this Agreement is hereby approved by Customer. Should Customer not approve of any of the melting agents set forth herein Customer must notify Contractor in writing prior to Contractors application of the melting agents. Contractor shall not be responsible or liable for any damage to concrete, asphalt, or any other property resulting from the application of ice melting agents and de-icing products.

Snow and Ice Management Map:

**SPECIAL PROVISIONS:** Contractor shall not be responsible or liable to Customer, clients, guests, customers, employees, invitees or any other persons for injury or accident as a result of snow or ice conditions. Snowplow, shoveling, and/or de-icing service does not guarantee a slip- free surface. Ice melt product prices are subject to change throughout the season based on supply and demand.

Customer initials DJ



Services	Amount
<b>Snow Plow, T&amp;M</b>	
Snow Labor	70.00
Truck with Plow	70.00
Skid Steer	80.00
Front Loader with Push Box	160.00
Snow Shovel	5.00
Ice Crusher - 50 LB Bag	30.00
Supervisor Site Check	25.00
<b>Sidewalk shovel/de-ice, T&amp;M</b>	
Snow Labor	70.00
Snow Shovel	5.00
Walker with plow	10.00
4-Wheeler w/plow	35.00
Snow Blower - 10 HP	20.00
Ice Crusher - 50 LB Bag	30.00
<b>Lot/drive ice melt application, T&amp;M</b>	
Snow Labor	95.00
Ice Crusher - 50 LB Bag	30.00
Ice Slicer Granular Per Ton	295.00
<b>Snow Hauling, T&amp;M</b>	
CO Labor - Snow	170.00
<b>Stake Install/Removal</b>	
<b>Warranty/Misc Snow Damage</b>	

\*Use ice melt only as directed  
and approved

Customer initials DG



Contractor will install the appropriate snow reflectors along the property to reduce the chance of any damage due to the snow removal equipment. If Customer elects not to use the snow stakes, the Customer will accept all possible curb / property damage that may result from the snow removal equipment. The cost to install the snow stakes each year is \$300 for install and \$300 for removal. An example of the type of snow stakes that will be installed and the specifications of the the same are set forth below.

Specs: Snow Stakes, Reflective Tape, 5/16" Diameter x 48", Fiberglass, Orange



Customer initials DJ





## Additional Terms and Conditions

### DEFINITIONS:

You should note the following words have special meaning throughout this Agreement:

1. **"You"** and **"Your"** mean [ The Customer] and all of its representatives.
2. **"We"**, **"Our"** and **"Us"** mean **Contractor** and all of its representatives.
3. **"Labor"** means our normal work day labor hours, overtime labor hours (time-and-one-half), travel labor hours, equipment use, and all out-of-pocket travel expenses associated with labor.

### OUR RESPONSIBILITIES INCLUDE:

1. Provide a continuing managed process of snow removal for your exterior environment.
2. Assign a lead technician to have primary responsibility for work to be performed at your site.
3. Coordinate all work with you to assure safety and minimal disruption at your site.

### YOUR RESPONSIBILITIES INCLUDE:

1. Appoint a single contact we should work with at your site to assure the proper coordination of our work.
2. Prepare property for your normal scheduled day of service by removing any obstructions from the service areas.
3. Provide us with a copy, if available, of all site plans, drawings or prints.
4. Provide us with your protocols and regulations regarding working at your site, such as: parking, security procedures, emergency contacts, and other appropriate information.
5. Permit only our representatives to perform the work included in the Services, as we will only guarantee our work and not the work of other parties.
6. Bear the cost to repair or replace any materials and/or systems deemed by us to not be acceptable during our initial inspection or seasonal start-up visit. Should you choose to not make the repair or replacement, the material(s), system(s), component(s) or part(s) identified will automatically be removed from the repair or replacement guarantee provisions of this Agreement.
7. Inspect the work performed by us within seven (7) days of the date that the service is performed and notify us of any reasonable dissatisfaction with the work performed.
8. Provide us with your critique of our services and suggestions for on-going improvements as part of our Customer Assurance Review and Evaluation ("C.A.R.E.") program.

### C.A.R.E. INTERVIEWS

We will seek your on-going feedback in the form of our exclusive Service (C.A.R.E.) interviews to assure your satisfaction with our services and to continually improve our performance in meeting your needs.

### TERMS AND CONDITIONS

**Accessibility:** In order for us to perform the required Services for you in a cost-effective manner, you agree to permit free and timely access to the necessary areas of your site to perform required services. All planned work under this Agreement will be performed during our normal working hours unless otherwise stipulated elsewhere in this Agreement.

**Taxes:** You agree to be responsible for all applicable taxes on the services and/or materials used or provided in connection with the services to be provided under this Agreement.

**Permits:** Unless otherwise required by law, you agree to obtain and bear all costs incurred in connection with obtaining any necessary permits for the services provided pursuant to this Agreement.

**Payment Terms:** You agree to promptly pay invoices within ten (10) days of receipt. Should a payment become thirty (30) days or more delinquent, we may stop all work under this Agreement without notice and/pr cancel this Agreement. If this happens, will become due and payable immediately upon demand. A late charge of 1 ½ % per month will be charged on all accounts that become thirty (30) days or more delinquent.

In the event we must commence third party collection or arbitration in order to recover any amount payable under this Agreement, you agree to reimburse us for all costs and attorneys' fees when incurred by us.

**Extra Work:** Unless otherwise stated elsewhere in this Agreement, this Agreement does not include repairs to any system(s), the

Customer initials \_\_\_\_\_



provision or installation of materials, or service calls requested by you. If requested, you will be charged for these services at our customer rates then in effect.

If you require any alteration to or deviation from this Agreement involving extra work, you agree that the cost of material and/or labor will be an extra charge to be agreed by the parties in advance.

**Work Performed by Others:** Unless otherwise stated elsewhere in this agreement, we will not be responsible for work that is performed by anyone other than us. Therefore, you agree to permit only our personnel or agent(s) to perform the work included in Services. Should anyone other than us perform such work, we may, at our option, terminate this Agreement or eliminate the areas or materials involved from the Services of this Agreement.

**Hold Harmless:** In the event that there is a claim, damage, loss, or expense that is caused in whole or in part by any active or passive act or omission by you, anyone directly or indirectly employed by you, or for anyone whose act you may be liable, then, to the fullest extent permitted by law, you will defend, indemnify and hold harmless our representatives and us from and against these claims, damages, losses, and expenses including, but not limited to, attorneys' fees arising out of or resulting from the performance of our work under this Agreement.

**Delays Outside Our Control:** In the event that there is a delay, loss, damage, or detention caused by unavailability of equipment or materials, delay of carriers, strikes, lockouts, civil or military authority, priority regulations, insurrection or riot, action of the elements, forces of nature, or by any cause beyond our control, you agree that we will not be liable for this delay, loss, damage, or detention.

**Limits of Liability:** We guarantee that our performance of services under this Agreement will be in accordance with generally accepted practices for similar services. In case of any failure to perform our obligations under this Agreement, our liability is limited to correcting, repairing, or replacing, at our option, the deficient work. You acknowledge and agree that such correction, repair, or replacement shall be the sole remedy available to you and in no event will our liability exceed the total amount of compensation we receive for services rendered.

**Site Damage:** We accept responsibility to repair any physical damage to your site directly caused by us during performance of work covered by this Agreement.

**Changes:** This Agreement shall not be subject to change or modification other than by a writing to which both parties are signatories.

**Early Termination:** You may terminate this Agreement at any time by giving sixty (60) days notice to us in writing. Such notice will be deemed to have been given on the date of receipt at our address shown on the first page of this Agreement.

In the event that you terminate this Agreement before its intended expiration date you understand that the cost of the actual work performed. There will also be a \$5,000 early termination fee.

**Transfer:** This Agreement may, upon our approval, which approval shall be in our sole discretion, be transferred to a new owner in the event that you should sell your property prior to the intended expiration date of this Agreement, provided, however, that such new owner assume all of your obligations under this Agreement, such assumption to be in a form satisfactory to us, in our sole discretion.

**Notice:** Notice to either party to this Agreement shall be sufficient if made to the respective address shown herein.

**Severability:** Any provision of this Agreement Number that in any way contravenes the law of any state or country in which this Agreement is effective will, to the extent the law is contravened, be considered separable and inapplicable and will not affect any other provision or provisions of this Agreement.

Customer initials \_\_\_\_\_

